Empowering business
through enterprise solutions…

# Building
# Relationship
# Globally.

**LVD** GODREJ INFOTECH

# joint venture between two trusted names

## The hallmark of 'LVD'

LVD Company nv (http://www.lvdgroup.com/) is a leading manufacturer of a comprehensive range of sheet metal/plate working machine tools and software solutions, including laser cutting systems, punch presses, press brakes, guillotine shears and mid-level automation systems, integrated and supported by its CADMAN® PC based Windows® compatible software. Since its incorporation in 1952 the company's head office has been located in the West-Flemish town of Gullegem. LVD has production saites in Belgium, the United States, France, Slovakia and China. LVD also has about twenty commercial offices, spread all over the world

## The hallmark of Godrej Infotech

Godrej Infotech Ltd. (www.godrejinfotech.com) is in the business of software development, ERP implementation, customization, and ERP consultancy services. As a SEI-CMM Level 4 company, it also has to its credit ISO-9001:2008 quality systems certifications for design and development of commercial application software, ERP consultancy services, operations and technology.

Setting new benchmarks in quality, the company has attained highest levels of customer satisfaction across all business areas. A lifetime commitment to total quality with total business integrity has helped to attain a sterling reputation of being a reliable partner across its varied business interests.

# LVD Godrej Infotech nv

Perpetuating the tradition set by its illustrious parent group, LVD Godrej Infotech nv sets benchmark in IT solution. Godrej Infotech is a Microsoft Channel partner and we deliver industry specific solutions at the lowest total cost of ownership. Partnership with Microsoft brings to our customers an unmatched blend of quality and technology.

LVD Godrej Infotech nv deploy industry specific best practices using Microsoft's Sure Step Methodology in order to achieve a rapid and successful implementation and help the customer to derive maximum value from his investment. The implementation experience across the globe and into diverse industry verticals incited Microsoft has acknowledge Godrej Infotech's expertise and to conferr the award of Inner Circle, President's Club and Partner of the Year.

## Our Strengths

At LVD Godrej Infotech,
we are fully equipped to perform
and excel in our core areas, thanks to
a number of strengths that provide us
with a unique edge.

**Corporate Dependability:** Backed by an impressive corporate lineage, we are a professionally managed enterprise that works in tune with international norms of value, price and service.

**Long term relationship approach:** Our services dwell much beyond an assignment. A long term approach helps us establish a long term relationship with our clients.

**Intellectual property protection:** At all stages, we follow and maintain strict IP regulations with a view to ensure protection of proprietary software and solutions.

**Internal processes**: A well-structured organization with well streamlined internal processes makes LVD Godrej Infotech nv a highly reliable service provider to clients looking for overall dependability.

**Value proposition**: We live, breathe and build value. This is why every solution offered to our clients is backed by a strong value proposition.

**Putting people first**
At LVD Godrej Infotech nv, we value people be it customers or team members. The company boasts of a well-motivated team of qualified MCA's, CA's ICWA's and other talent from reputed institutes. The company offers a productive environment and positive work culture that encourages team excellence at all levels, besides building team commitment to qualify, customer-oriented service and integrity.

**Experts in Application Services**
As a technology expert, LVD Godrej Infotech nv possesses deep technology understanding and can consolidate applications both upstream and downstream. LVD Godrej Infotech's core solution group comprises of experienced domain specialists with deep industry knowledge consolidated with technology solution expertise to drive value towards your business growth. Our quality assurance experts embedded with the technology team is committed to building scalable and high performing assets for your enterprise.

## Project Management

Perform Operational Overview
Review Critical Business Issues
Define & manage Milestones & Deliverables
Determine Roles & Responsibilities
Client Expectation Management

## Customizations

Requirement Specifications
Custom Development and Testing
Application Maintenance
Interface Building
Acceptance Testing

## ERP Implementation

Software Installation
System Configuration
Hardware, OS & Database advice
Business Pilots and Procedures
Technical Education
Data Conversion

## Business Process Analysis

As-is / To-be Modelling
Business Process Analysis
Solution Blueprint
Best Practice Simulations & Modelling

## Training

Develop Education Plan
Business Solution SuiteTraining
End User Hands-on Training

## Support

Cutover Planning
Go Live Support
Application Maintenance & Support

# What we offer

## Microsoft Dynamics AX

We deliver, implement and support Microsoft Dynamics AX, one of the most powerful ERP systems for the manufacturing, retail and service industry.

## Microsoft Dynamics NAV

With Microsoft Dynamics NAV, organizations can implement proven industry-specific functionality relevant to their business needs.

## Microsoft Dynamics CRM

Microsoft Dynamics CRM is a Customer Relationship Management application that provides sales, service, and marketing capabilities.

## Microsoft Azure

Microsoft Azure offers organizations with a complete and consistent platform for on-premise, IaaS, PaaS and SaaS services that run in or across private cloud, hosted, public cloud or hybrid scenarios.

## Microsoft Dynamics 365

With Dynamics 365, organizations get the ideal combination of productivity based tools like Word, Excel and Outlook with business process automation related features such as accounting, distribution, sales, and customer service.

## Microsoft Power BI

Organizations can be aligned with all their functions anytime, anywhere, using Power BI's App for Windows, iOS & Android devices.

## Don't just leverage... EXPLOIT

Information Technology (IT) has become a significant contributor in helping businesses achieve strategic goals and fastest ROI. World wide, most profitable organizations have not only leveraged IT, but have exploited IT to their benefits. Enterprises like yours need a mature IT partner who understands intricate aspects of how IT impacts a business processes in isolations as well as in in totality.

We as your 'Thought Partner' can consult and advise your enterprise on IT implementations that can propel your business into higher profitability and agility without increasing oprational costs. In today's world, decision making is no longer the differentiator , but decision making time and we can enable you to take an informed decision for you short and long term objectives.



Client



On Site
Project Team



Offshore
Development Centre

## ERP as business enabler

Your enterprise needs to be proactive and not reactive. The benefit of IT lies in truly enabling your enterprise to maximize opportunities and provide insight and intelligence into the business so as to help take strategy decisions faster and with more accuracy. LVD Godrej Infotech's services are aimed towards leveraging offshore services.

### Key competences of LVD Godrej Infotech's consultants

- Extensive experience with ERP
- Industry Domain Experience
- Business Understanding
- Project Implementation
- Technology Certified Consultants

### Advantages of working with LVD Godrej Infotech

- Cost Advantage - Leveraging offshore services
- Ramp up/down in a planned manner
- Retention of knowledge base, shorter learning, curve efficient model of sharing resources.
- Easy availability of trained manpower

# How do you work with us ?

## Time & Material Model

Define the business model & work hand in hand with the client. The client pays a pre-defined hourly rate.

## Fixed Price Model

The customer pays a pre-negotiated fixed price for the complete project, which in turn is linked to clearly defined deliverables.

## Engagement Models

## Managed Services

Provide on-going ticket based Offshore Application Support with pre-defined SAL's. The objective of this model is to increase operational efficiency and reducing cost.

## Hybrid Model

A major portion of the project is on a Fixed Price basis and at the same time resources are deployed on a Time and Material basis. Adopting such a model enables the client to maximize their ROI without compromising the quality of the deliverables.

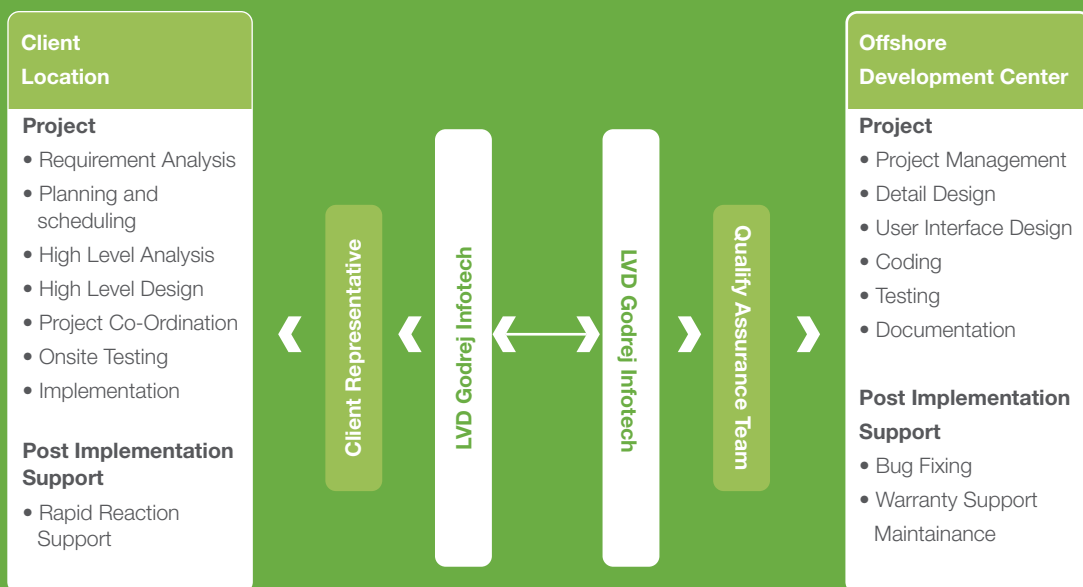## A value driven technology company that understands YOUR business needs

- Flexibility of accessing a large pool of resources working on various assignments of ERP implementations.

- Flexiblity of increasing / decreasing the teams at a short notice.

- Flexiblity to have the offshore team come on-site at a short notice.

- Flexible engagement contract leading to managed business risks.

- Trained team with good understanding of global cultural differences.

- Software exploitation complaying with the industry's best practices, enabling total transparency, access and control of your team.

- Comprehensive security policies covering multiple levels of security providing access for authorized employees only.

- Advantage of no long term investment and lower business risks, leading to a quick Return on Investment.

# Sure Step Implementation Methodology

## Phase One
### Analysis
Business Process Analysis

Gap Fit Analysis

Key User Training

Data Collection

## Phase Two
### Design
Design Specification

System Test Plan

Enterprise Design Document

## Phase Three
### Configur-ation
Environment Setup

Development

Testing & Acceptance

## Phase Four
### Deploy
System Setup

Data Migration

End User Testing

Go-Live

## Phase Five
### On-Going Support
Go-Live Support

Optimization

The above is Godrej Infotech's Implementation Methodology, which is in line with Microsoft's Sure Step Methodology for ERP Implementations.

# Onsite / Offshore Delivery Model

**Client Location**

**Project**
- Requirement Analysis
- Planning and scheduling
- High Level Analysis
- High Level Design
- Project Co-Ordination
- Onsite Testing
- Implementation

**Post Implementation Support**
- Rapid Reaction Support

Client Representative

LVD Godrej Infotech

LVD Godrej Infotech

Quality Assurance Team

**Offshore Development Center**

**Project**
- Project Management
- Detail Design
- User Interface Design
- Coding
- Testing
- Documentation

**Post Implementation Support**
- Bug Fixing
- Warranty Support Maintainance

# Complete Life Cycle Offering

LVD Godrej Infotech nv is in the business of providing complete ERP-Software Life Cycle Services. Our services span the entire spectrum of support activities. Project Management, Business Process Analysis & Re-engineering, ERP-configuration, Prototyping, Development, QA & Testing, Porting & Cross-Platform Migration, Deployment Services, Maintenance and Performance Tuning. Our team works with you as an extended arm of your IT-team and can assist you across all phases of your project cycle.

## Key Highlights

- LVD Godrej Infotech nv is a joint venture between LVD Company nv (Belgium) and Godrej Infotech Ltd, (India), two most trusted names.

- LVD Company nv is a leading manufacturer of sheet Metal / plate working machine tools company. Godrej Group is a US $ 7 Bn Conglomerate with diverse Industry profile.

- LVD Company nv has production Sites in Gullegem, Belgium apart from the US, France, Slovakia & China and 22 commercial offices, spread across the world.

- Godrej Infotech Ltd, a CMM Level 4 and ISO-9001:2015 Certified Company, providing IT Services to global customers into Manufacturing Retail and Project Industry Space. We Deliver value through our onsite - offsite delivery model, timely execution and total customer satisfaction.



**LVD** GODREJ INFOTECH

**LVD Godrej Infotech nv,**

**Hondschotestraat 112,**

**B-8560 WEVELGEM (GULLEGEM), Belgium.**

Erwin Heyse :  Tel. +32 497 498 833 / 32 56 43 05 11

Fax. +32 56 43 25 01

E-mail : infotech@lvdgi.be  |  www.lvdgi.be